

David and Angela July
322 Broadsword Court
Nekoosa, WI 54457

June 7, 2008

Dear Terrace Homes,

We would like to take this time to thank you for the beautiful home that you built us. It was a grand undertaking with many persons involved, and the final product is breathtaking. We are extremely satisfied with our new home.

The team of Jan Halbur, Ron Williams was a great fit for us. The three of us worked together well, and both Jan and Ron are indispensable employees. As all of you know, we had a huge project, building the largest ranch home in Terrace history. We were very particular and were very involved in our project, stopping at the factory or build site almost daily.

Jan spent many weeks and hours at his desk and on the telephone and internet with us. We started working on this custom design in October and by January, we were ready to break ground. Jan walked us through the building process, explaining every step of the way. He assisted us with our selections and helped guide us to stay within the budget that we had set forth. Jan was always quick to respond to any questions or concerns that we had, and we had many. Jan spent countless hours working on our project. He accommodated our schedules and spent many hours of his off time with us. He was the perfect salesperson for our job. He understood our vision and knew how to get it written within our contract. Jan also helped us with some different options regarding financing, and the purchase of our property. He should be commended for all the hard work, knowledge, and dedication to Terrace Homes and us.

Ron is very dedicated to Terrace Homes and his clients. He spent countless hours with us at the site and on the telephone. We met with him or spoke with him by telephone daily. Ron was always quick to remedy any problems and guided us thru the home building process. He explained steps throughout the way and if he had a concern, checked with us before proceeding. Ron should be commended for finishing the home on schedule and within the parameters of the budget. He was a great General Manager to work with and his attention to detail and confidence in his job are great assets to both Terrace Homes and us. From the beginning, Ron knew that our home was an enormous task to undertake, and he did not back away from the challenge. Ron was hands on during every step of the site construction and we were confident that our project was proceeding in the proper stages.

When we first decided to build a custom home, we looked at various other homebuilders in the area. We conducted research on the process and time and

costs involved. Although Terrace was not the least expensive homebuilder in the area, we knew from what we saw in the models and with speaking to other Terrace customers that you get a top-notch product that will last for years to come. The construction was top notch and the products that Terrace uses are all well-known name brands. The home is a solid home with great attention to detail and sturdy products. The contractors that we had hired for flooring, tile work and painting were surprised at the quality of the Terrace product and commented how superb the home was constructed.


We are more than overjoyed with our new home. We are in love with everything about how it turned out and Terrace has made our dream home come true. When Jan says, "we can build anything you want," he is telling the truth. Our entire home was custom, from the initial plan we walked in with to all the details of the hall cubby, window seats, trophy room, European stone fireplace, enormous kitchen island, spa bathroom, transverse oak beam ceiling and front dormers.

During this process of eight months, we have not only gained a beautiful, comfortable home, but we also gained another family. Jan and Ron have become not only friends, but also part of our family. The home building process is one of high stress, many decisions and hundreds of choices. Terrace Homes is truly, a full service builder.

In addition to Jan and Ron, we had many other people involved in our project that we would like to thank. Ruth and Dala, thank you for all the decorating advice and helping choose colors, tile and cabinets. Deb thank you for designing the kitchen of our dreams, and coming up with unique ideas, Laurie thank you for helping with the design and coming up with the new and improved roofline, Jim for all your hard work inside the plant and Rhonda and Tammy for cleaning the home so that we could move right in.

Thank you again for making our dream home become a reality, we are very, very happy with the finished home. The personalized gift basket was an added treat, and the rooster rug fits perfectly in the French country kitchen. It was a pleasure working with your company, and we will continue to recommend Terrace Homes to anyone and everyone. We are more than welcome to allow you to show our home to any prospective buyers, and use us as a reference for your fine company.

Sincerely,


David and Angela July
Alex, Steven and Sofie